Date: 10.10.2024

EDDI Ltd.

2 Gara street, Dreilini, Stopini parish, Ropazi district, LV-2130, Latvia

RECOMMENDATION LETTER TO WHOM IT WILL CONCERN.

I am writing to highly recommend Eddi Sia, who has been a long-standing IT partner for Schneider Electric for over 20 years. Throughout this extensive partnership, Eddi has consistently delivered a wide range of services demonstrating exceptional expertise and dedication.

History with Eddi: Eddi has been an integral part of Schneider Electric IT providing comprehensive support and innovative solutions. Their services have spanned server support, production PC support, cybersecurity implementation, cabling, and corporate standard implementation. In collaboration with the Schneider Electric Digital team, Eddi has also excelled in IT risk management, consulting, and custom system development, including processes, sales, and quotations.

Excellent Services Provided: Eddi's knowledge in Information Technology, Industrial Operational Technology, and Facility Management has been instrumental in successfully managing the challenges and overlapping services between these fields. This unique expertise has allowed us to navigate complex scenarios and deliver seamless solutions to Schneider Electric end users.

Key Outcomes/Achievements:

- Successful delivery of a custom Building Management System (BMS) that exceeds standard SaaS solutions.
- Intelligent system integrations and effective production PC support.
- Strong cybersecurity policy implementation.
- Improved internal processes and tooling.

Customer Feedback: Our employees have consistently praised Eddi's wide range of competencies and services. They have highlighted Eddi's ability to suggest and implement solutions comprehensively, from business processes to cabling and end user support.

Unique Value Proposition: Eddi's ability to work with complex multinational company delivering certified solutions has been invaluable. Their comprehensive approach and commitment to excellence have made them a trusted partner in our IT endeavors.

Challenges Overcome: Eddi has successfully delivered several projects following Schneider Electric standards and processes ensuring smooth and effective project execution.

In conclusion, Eddi Sia's extensive experience, wide-ranging expertise, and unwavering commitment to excellence make them an outstanding IT partner. I am confident that Eddi will continue to deliver exceptional results and provide invaluable support to any organization they work with.

Sincerely,

Mika Lindqvist

Business Relationship Manager Enterprise IT

Schneider Electric